



Define True Independence For Yourself

If you are ready for a relationship with a broker-dealer invested in your idea of success, consider FSC. We understand the unique opportunities, challenges and needs you have as an independent financial professional and business owner. We also understand that you have a distinct vision and model to guide your practice and serve your clients. Since 1958, we've supported and shared this entrepreneurial spirit with the thousands of advisors we're proud to call our customers.

Big-Firm Resources With a Small-Firm Feel

As a part of one of America's largest networks of independent advisors, FSC is able to provide you with the solutions you need to grow your business according to your plan, on your terms. We provide the guidance, tools and resources you need to make your vision of growth a reality, and we back it up with a level of support that we believe you simply won't experience at any other independent broker-dealer. Our approach to helping you define true independence for yourself has translated into our financial advisors naming us *Investment Advisor* magazine's "Broker-

Dealer of the Year" in our division eight times since 1991.

With FSC, Your Voice Matters

FSC believes that the most effective way to help you meet your vision of success is to foster an open culture in which leadership listens to you, and acts upon your ideas and concerns. When you join us, you'll quickly realize that the opinions of our advisors play a pivotal role in shaping how we serve you. With us, you'll benefit from an elected Advisory Board dedicated to enhancing the collaboration between advisors and our home-office professionals. A Regional Vice President assigned to fostering the success of your broker-dealer relationship. And an open-door policy at every level of management.

Our Support and Services are Dedicated to Your Growth

At FSC, we offer you a flexible, open-architecture platform that enhances – rather than dictates – your business model. We also provide you with the services of a strong home-office team that understands what drives you, and gives you the exceptional service you deserve. Whether collaborating with you to understand how the technologies we provide can improve your ef-

iciencies and profitability...providing you with marketing and compliance support that enables you to focus more of your time on better serving your clients...giving you access to the expert training and education resources you need to stay ahead of the curve...or offering the business development solutions you need to achieve your goals for success, our focus is on helping you maximize your profitability while exceeding your clients' expectations.

Making the Move Is Easier Than You May Think

We understand that choosing to transition to a new broker-dealer is one of the biggest decisions you will ever make in running your business. From home-office professionals on hand to discuss all of your challenges and opportunities to licensed transition experts ready to assist you from planning to completion, to a comprehensive transition process designed to make your move as smooth as possible, we provide the guidance and support you need to be confident in your decision.

When you are ready to see firsthand how you can be truly independent without ever being alone, we would be delighted to speak with you about joining the FSC family.

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