

ONE RIVERWAY STE. 1580, HOUSTON, TX 77056 713.335.1850 • WWW.AZTECOG.COM

#### Q Describe your firm, its offerings and its mission.

Aztec intentionally restricted its first three private offerings to minimums while studying nuances of the sponsored drilling program industry before expanding to its full capabilities. Aztec's model was carefully and creatively designed to offer a program of the highest quality, maintaining the priority of protecting our investors, reducing risk, and providing an exit strategy.

Aztec created a focused investment strategy that utilizes a Limited Partnership structure that gives more protection to our investors than many other formats, such as direct working interest ownership. Accredited investors can invest, through FINRA Registered Broker Dealers, as either a General or Limited Partner and receive substantial tax benefits and incentives. Additionally, we believe that the sponsor should not gain unless the partnership does; therefore, we have aligned ourselves to focus on the benefits of production results, rather than on up front sponsor fees. Aztec has one of the lowest front end "loads" in the sponsored drilling program industry.

# Q Describe your investment strategy and how it might be unique.

Aztec has developed one of the simplest drilling philosophies; drill primarily in Texas, our backyard so to speak. We drill shallow vertical wells to keep mechanical, engineering and failure risk low. We focus drilling in known fields or formations.

Aztec is open to possibilities outside of Texas, but we recognize the shallow oil potential that has been overlooked. We often have the opportunity to drill in fields that have been producing 40+ years, but have available infield locations which have never been drilled or drained.

## Q Describe how your investment products fit into a well-rounded asset allocation strategy.

Investing in an Aztec LP provides clients with significant tax benefits, monthly income, tax free income, and a calculated exit strategy for the investment. Owning oil commodities in the ground, through reserves, provides an energy investment independent of the stock market.

Neither OPEC nor the North American economy is the only dominate factor today as world demand is now driving oil. Oil is truly in a supply and demand situation that we anticipate will last for many years. Owning a piece of a high demand commodity in the ground helps balance an energy position and any portfolio.

### Q How has your firm adapted during the recent economic downturn?

We purposely and publicly announced Aztec's transition from natural gas to oil in 2008, and that has proven very fortunate. At the same time, we also made preparations to outsource and lower overhead, because oil prices have fluctuated as low as \$12 in 1999 and as high as \$147 in mid 2008. Our focus is on what we can control, which is where we drill, and most importantly, our cost of doing business. We plan for diversification of our investment areas for each LP where possible to spread risk, increase numbers of wells in each partnership and yield more consistent distributions.

#### **AT A GLANCE**

Firm name: Aztec Oil & Gas, Inc.

Principals: Waylan Johnson, President; Ariane Cox,

Executive VP; Larry Hornbrook, CFO

**Employees:** 4

Location: Corporate Office: One Riverway Ste. 1580

Houston, TX 77056

Operations Office: 19019 Hwy 71 West

Spicewood, TX 78669

Geophysical Office: 2621 Hwy 361, Ste D

Port Aransas, TX 78378

Years in business: Aztec entered the sponsored drill-

ing program industry in 2006.

**Assets under management:** Through its sponsored drilling programs, Aztec has raised over \$37.7 million.

Minimum investment: \$25,000, One Half Unit