



2901 BUTTERFIELD ROAD, OAK BROOK, IL 60523
800.826.8228 • WWW.INLANDGROUP.COM

Q Describe your firm, its offerings and its mission.

Inland Real Estate Investment Corporation ("Inland Investments") is the leading sponsor of real estate investment trusts ("REITs") and limited partnerships, and provides opportunities for individuals to participate in investment-grade commercial real estate ownership. Inland Investments is part of The Inland Real Estate Group of Companies, Inc. which has completed 424 programs, comprised of eight public funds, 410 private partnerships, five 1031 exchange programs and one public REIT as of March 31, 2011. No completed program has paid distributions less than the total contributed capital. Inland-sponsored companies own over 127 million square feet of commercial real estate and manage assets in excess of \$25.1 billion.

Q Describe your investment strategy and how it might be unique.

Inland Investments offers a variety of real estate securities products to meet the various needs of institutional, high net-worth and retail investors. The funds sponsored by Inland Investments have the flexibility to take advantage of the best opportunities in the commercial real estate market, while providing shareholder value for investors.

Q Describe how your investment products fit into a well-rounded asset allocation strategy.

Direct investment in real estate can provide a diversification away from daily market volatility, a hedge against inflation, tax deferral benefits and growth potential. Investment in

a non-traded REIT can provide regular income through monthly or quarterly dividends.

Q How has your firm adapted during the recent economic downturn?

Inland Investments recently sponsored two limited partnerships created during the economic downturn, specifically for the purpose of taking advantage of opportunities in commercial real estate for the benefit of investors. Inland Diversified Real Estate Trust, Inc., a public, non-traded REIT, is currently investing in grocery-anchored, necessity based retail, which tends to be more recession resistant.

AT A GLANCE

Firm name: The Inland Real Estate Group of Companies, Inc.

Principals: 4

Employees: 1600

Location: Oak Brook, Illinois

Years in business: 44 Years

Assets under management: \$25.1 Billion

Minimum Investment:

- Inland Diversified Real Estate Trust, Inc.: \$3000 Non-qualified/\$1000 Qualified
- Opportunity Fund II, LLC: \$50,000 per Interest, Accredited Investors
- 1031 Exchange: Various, Accredited Investors