



PENSCO

TRUST COMPANY

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PENSCO Trust Company is a non-depository trust company regulated under the State of New Hampshire, and headquartered in Portsmouth, New Hampshire. The parent company, PENSCO, Inc., is located in San Francisco, California. Currently, PENSCO Trust Company holds more than \$3.5 billion in assets under administration on behalf of its clients or their financial advisors.

PENSCO benefits from the more than two decades of experience gained in the administration of alternative assets held in tax-deferred retirement accounts. Many of the most distinguished financial institutions in the U.S. regularly refer their clients to PENSCO.

Over the years, PENSCO has become the premium performance leader by excelling in delivering the services most relevant to the sophisticated high net-worth investors and their advisors. PENSCO employs a team of subject matter experts, knowledgeable in the complexities of holding alternative investments in real estate, private placements (e.g., LLCs and LPs), and in promissory notes held in self-directed accounts.

Moreover, PENSCO focuses on the high quality and personal service experience that high net worth individuals and their advisors expect from their financial service providers. This service leadership and PENSCO's current rapid growth in assets under custody are evidenced by the fact that PENSCO is among the leaders in the category in average account value.

In its continuing commitment to leadership, PENSCO has earned a reputation in the integration of new technologies

to improve client access, and in the speed and accuracy of asset-related transactions. Some examples include becoming the first self-directed IRA custodian to enable clients to view their transactions and asset holdings online (1990), first self-directed IRA custodian on the Internet (1994), first self-directed custodian to provide online IRA applications (2002), and first self-directed IRA custodian to provide automatic email notifications of every transaction (2003).

PENSCO, Inc. or PENSCO Trust Company does not evaluate, recommend or endorse any particular advisory firms or investment opportunities. Potential clients are advised to perform their own due diligence in choosing an attorney, tax advisor or any investment opportunity. Investments are not FDIC insured and are subject to risk, including the loss of principal.

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AT A GLANCE

Firm name: PENSCO Trust Company
Principals: N/A
Employees: 90
Location: San Francisco, CA and Portsmouth, NH
Years in business: 22
Assets under management: \$3.5 Billion
Minimum investment: N/A