

# REAL growth

**R**eal growth means creating the practice that fulfills expectations for quality of life — for you, your staff and your clients. More GDC and AUM only matter if they add up to greater satisfaction and success. Experience real progress with proven training, tools, coaching and more from your business growth experts at Securities America.

## Proven business growth solutions

Get time-tested programs for capturing three big opportunities: **practice acquisition, continuity and succession planning; retirement income distribution planning; and intergenerational wealth transfer.** Strategy and rationale backed up with real guides, tools and turn-key client marketing collateral to make it happen.

## Award-winning technology

Free up more time for revenue-generating activities by using our Advantage workstation tools to minimize paperwork and increase efficiency. Use the award-winning Dashboard to retrieve important data in seconds. Open accounts, process business, store documents, submit advertising and more, all electronically. Plus attract and retain tech-savvy clients with mobile check deposit and electronic signature.

## Advanced wealth management and advisory programs

Manage assets yourself, outsource to third-party money managers or do both — all on a single platform with our flexible fee-based advisory programs. Add to that advisor-friendly trust services, insurance, equity research, access to IPOs and secondary offerings, and a dedicated fixed-income trading desk, and you have everything you need to compete for today's high net worth clients.

## Growth programs for every stage of your practice

Whatever stage your practice is in, we have programs to help you grow — even during your transition! Many advisors look at transition as a period of administrative tasks and lost revenue. Visionary advisors see the transition to a new broker-dealer as a way to put the focus on their clients and the opportunities ahead.

**Download our Growth at Transition guide** to learn how to strengthen client relationships and increase business *during* your broker-dealer transition. Then call Securities America at **800-989-8441**. We'll help you reach your next level of success.



Contact: Gregg Johnson | Securities America | 12325 Port Grace Blvd. | La Vista, NE 68128 | 800-989-8441 | [www.joinSAI.com](http://www.joinSAI.com)

For broker/dealer use only. Securities America Inc., a Registered Broker/Dealer. Member FINRA/SIPC. Advisory services offered through Securities America Advisors Inc., an SE Registered Investment Advisory firm.